



We help the best
buildings in the world
get that way.



7 continents.
80 countries.
And growing.

"With minimum effort and cost, our building automation system has been upgraded four times. We have been a TAC customer for over 26 years."
~ Dubai World Trade Centre



TRUST

Inside every building is the potential to be great. To be more powerful. And more profitable.

We've helped design and install building management and security systems that unlock this potential in buildings large and small. On every continent. In 80 countries. In healthcare, education, retail, government, transportation, life sciences and just about every other industry you can name.

That's why building owners, facility managers and security professionals worldwide trust TAC for automated building management systems that create a comfortable, economical and secure environment.

We build more than solutions for HVAC, access control, video security management, lighting control and energy optimization. We build trust.

But don't take our word for it. Ask the thousands of customers we've supported over our 80-year history.

To enjoy reduced
operating costs,
build it right
in the first place.



"The current electrical savings are both measurable and impressive. The indirect savings on manpower, plant operations management, electrical component savings and equipment life is immense!"
~ The Breakers Hotel



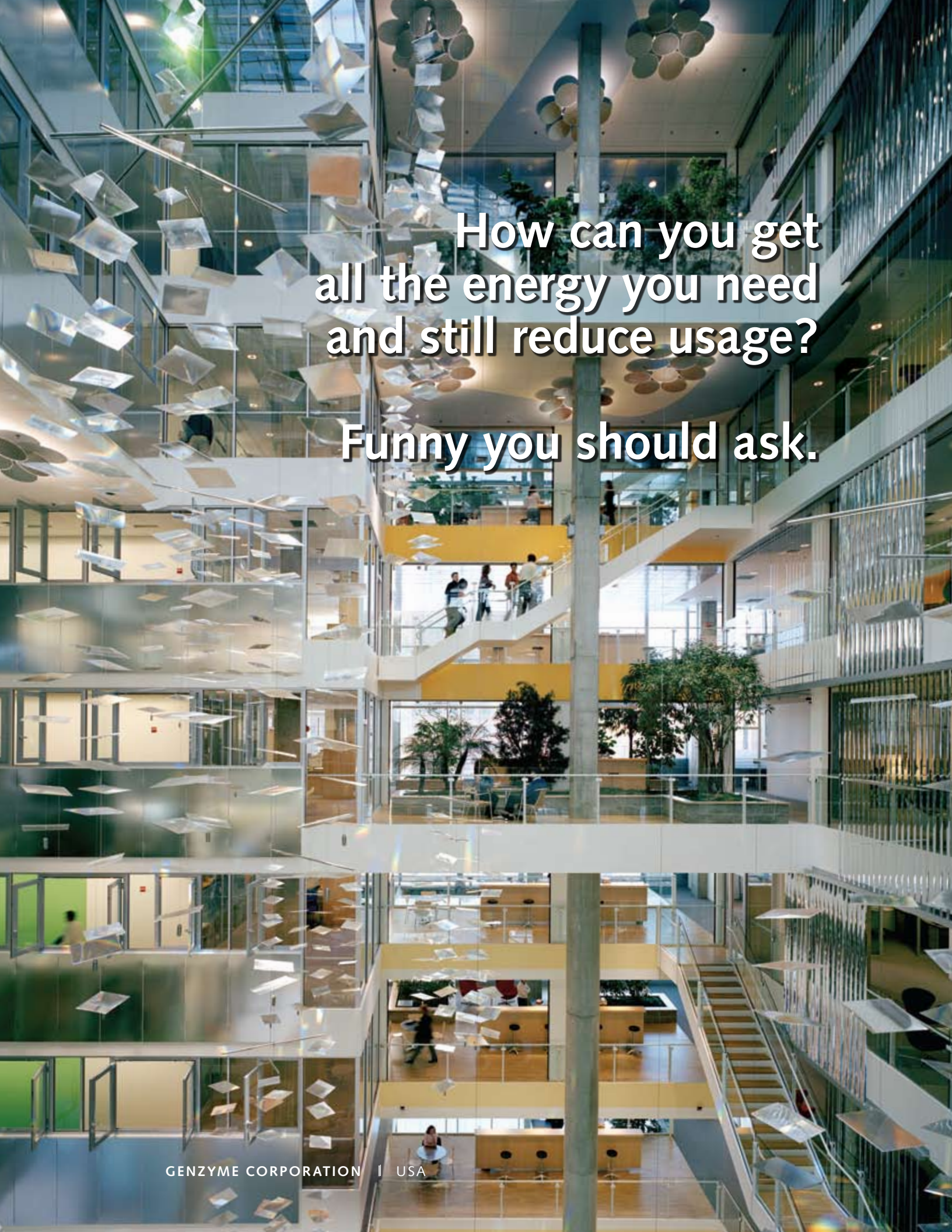
VALUE

At TAC, we build value into your building from the start—whether it's a new construction or a retrofit project. When we design and install your integrated building management systems, you will save up to 24% compared to traditional installation. These integrated systems will also save you up to 36% on operational costs over time.

Of course, there's a fine line between saving energy and providing a comfortable environment. At TAC, we help you achieve both.

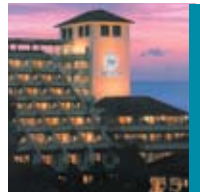
Our *Open Systems for Building IT*® approach collects and shares vast amounts of facility and financial data. So you can make informed decisions with tangible savings you can measure. Our forecasting and control capabilities let you manage your facility more effectively. Our advanced environmental systems help you create a more productive workplace.

To make sure you achieve the value you want, we apply our experience and proven consultative approach to all your facility needs.

A multi-story office building atrium with a central courtyard, glass walls, and a ceiling of suspended paper planes. The space is bright and modern, with people walking on various levels. The text is overlaid in the center of the image.

How can you get
all the energy you need
and still reduce usage?
Funny you should ask.

"Every dollar that I save in energy use goes right into the Gross Operating Profit. Hotel occupancy is very dynamic. The hotel is not full every day. There are floors and wings of the building that don't have guests. If 60% of the hotel is vacant, I don't need to run the systems there."
~ Westin Resort, Macau



ENERGY

You need your building to perform. At the same time, your operational budget may be shrinking. And energy costs continue to soar.

So, how can you reduce usage, meet regulatory requirements and do the right thing for the environment?

TAC has the answer. We help customers around the world address the business, environmental and regulatory issues that drive their need for energy efficiency.

Two of the comprehensive programs we use to do this are TAC EnergyEdge and TAC Energy Solutions. Both programs use proven processes to reduce energy consumption, improve building performance and increase employee productivity.

Working with our parent company, Schneider Electric, we can use programs like these to deliver a powerful combination of electrical distribution and building management solutions that drive down your energy costs.

A night-time photograph of the St. Louis Arch, a massive concrete structure illuminated with blue light, arching over the city skyline. The skyline includes various skyscrapers and the Missouri State Capitol building, all lit up against a dark blue sky. The lights from the buildings and the arch reflect on the water in the foreground.

One design team.
One installation team.
One service team.
One purpose:
Simplifying your life.

*"We were impressed with the simplicity of the TAC system...
this was a deciding factor for us."
~ Shedd Aquarium*



SIMPLICITY

We manufacture and support innovative building and security systems. But, our customers also come to us for something else. Our thinking.

Our focused approach to building systems strips away layers of complexity to reveal solutions that help manage buildings simply and effectively.

That's why TAC offers industry-leading intuitive graphical displays, dramatically simplifying system operation. We were the first to integrate HVAC with access control in a single system, to help you run a more efficient building.

Today, we continue to make buildings simpler to operate, using the latest in web-based technology to give you complete access to your system through any browser device, from anywhere in the world.

Building automation that gives you full control. Security that gives you peace of mind. The idea is simplicity itself.



As long as data
doesn't care what it runs on,
neither do we.

"The TAC system allows us to tie in numerous building functions and reduce costs. In the past, we worked with multiple systems, all with different front-ends. Now, integrating all our systems together and using only one front-end is not only more convenient, it allows us to have a smaller facilities staff."
~ Genpass, Inc.



OPEN

We call it *Open Systems for Building IT*[®]. Our customers call it freedom of choice. Because with open systems, we don't lock you into one technology. For example, we support every major communication standard in building automation and security management—including TCP/IP, LONWORKS[®], BACnet[®], Modbus[®] and Ethernet. So you're free to choose best-in-class solutions for each need, and your systems will still work together.

With TAC, you can integrate heating and cooling, lighting, access control, video security, ventilation, and fire and smoke control across your enterprise, helping you reduce training, operations, maintenance and energy costs, as well as improving control over your environments.

And when the next standards-based innovation comes along, our customers will be able to embrace it and reap the benefits.

Quite simply, open systems mean more choices for our customers. It's one reason why so many companies choose TAC.



It takes a lot more than
monitoring and alarms
to make a building safe
and secure.

*"The quality of the images is so good, they just plead guilty.
Of the incidences we give to the police, we're running a 90% success rate."*

*~ Arden Fair Mall
Chief of Security talking about
TAC's video security solution*




SECURITY

Today, security is at the top of every customer's list of requirements. To keep up with security demands and stay ahead of risk, you need to have a provider who knows how to fully secure a building.

While this challenge is new for many companies, it has long been a focus for TAC. We have been providing access control solutions for nearly 20 years, and have pioneered network-based video security systems and management for more than a decade. Because our security solutions integrate seamlessly with your building management system, we enhance your ability to respond quickly to unplanned events or emergencies.

Count on TAC to keep up with the ever-evolving HSPD-12 and FIPS 201 security standards. Some of the world's largest airports and government facilities do.

When you think of building automation, think security. We do.

A photograph of the Harrods storefront at night. The image features two large green awnings with yellow scalloped edges. The word "Harrods" is written in a yellow cursive font on the upper awning. The background shows a blurred crowd of people and city lights, suggesting a busy urban environment.

Sometimes it's the
things you can't measure
that have the most value.

Like our people.

*“Although we are not requesting custom work,
TAC makes us feel like we are getting it.”
~ Merck Pharmaceutical*



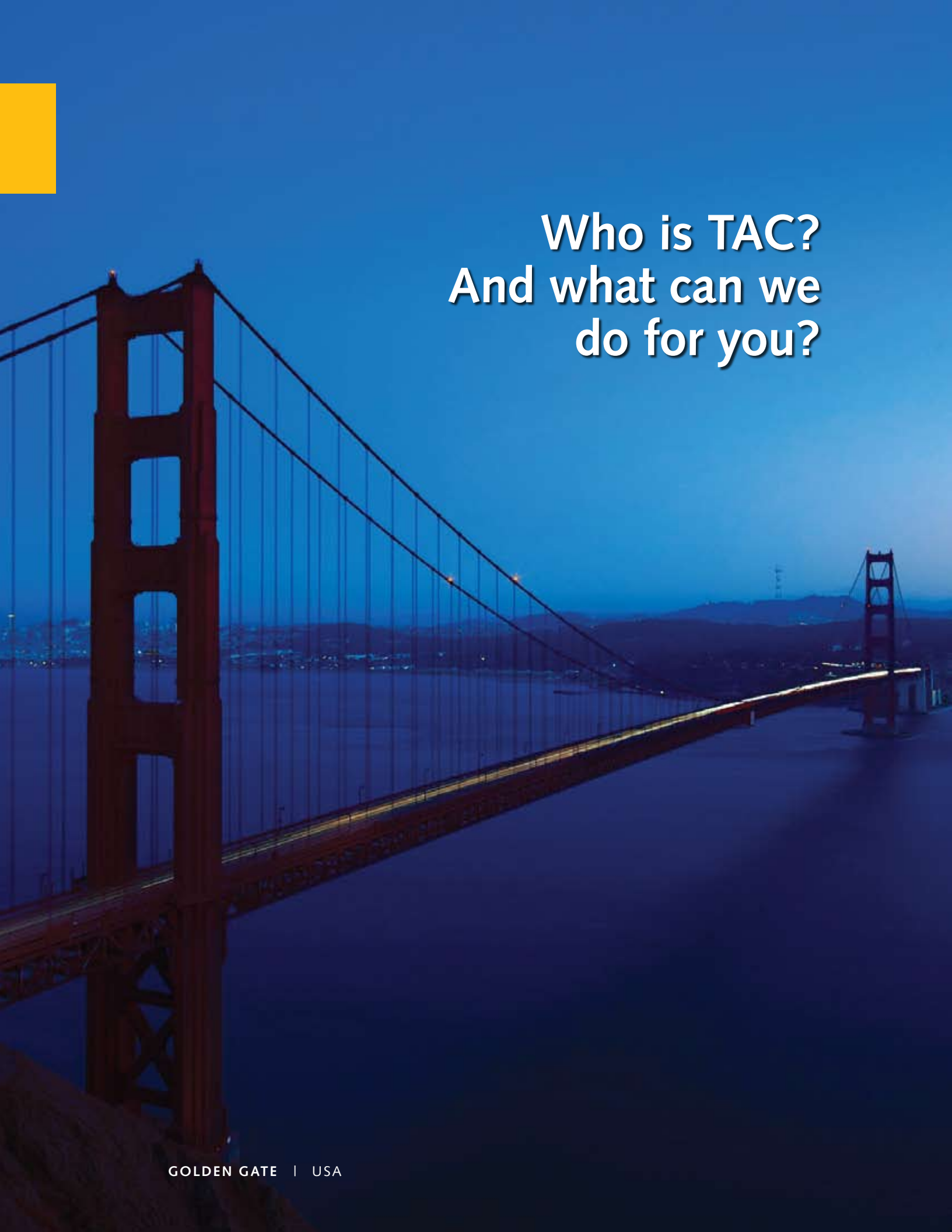
SERVICE

With TAC, building management and security systems that provide you with measurable cost and efficiency savings are a given. Likewise, you can assume that all of your TAC team members are well-trained experts who will put themselves at your disposal.

They will help you plan and design cost-effective systems. Work with you to help keep your buildings running smoothly year after year. And be at your side when it's time to upgrade.

They will help you keep your facility's staffing needs to a minimum. And even collaborate with our partners around the world to give you the full benefit of working with the world leader in power and control management, Schneider Electric.

Working together, we will be there for you whenever and wherever you need us. That's TAC's idea of service.

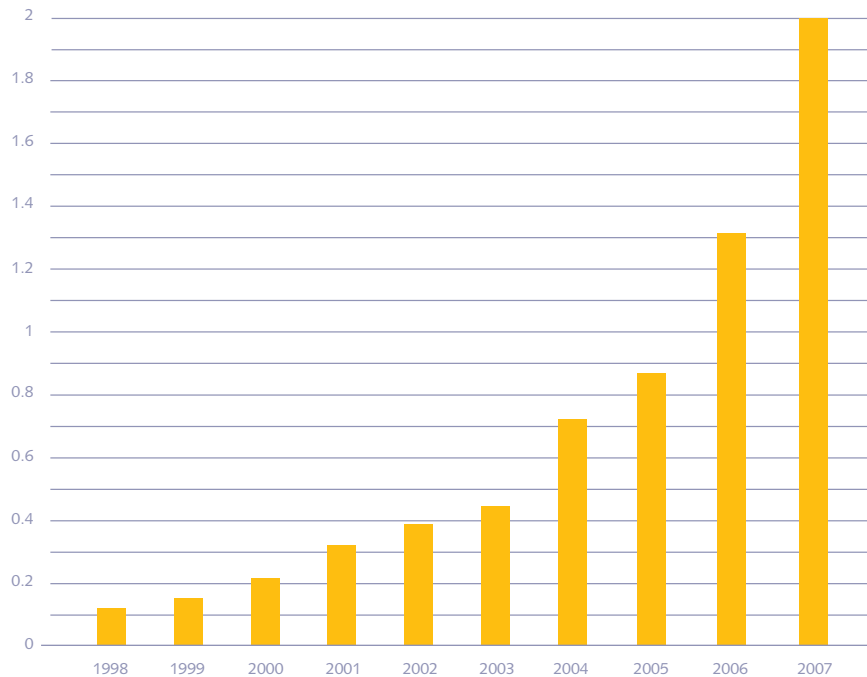
A photograph of the Golden Gate Bridge at dusk, with a yellow square in the top left corner. The bridge's towers and suspension cables are silhouetted against a deep blue twilight sky. The water below is dark, and the city lights are visible in the distance.

**Who is TAC?
And what can we
do for you?**

THE ADVANTAGES OF CHOOSING TAC

- Lower initial capital expenditures of up to 24%
- Reduced ongoing operating expenditures of up to 36%
- Significantly reduced energy usage
- Improved business performance
- Award-winning expertise
- World-class service
- Improved customer experiences
- Increased environmental sustainability

REVENUE GROWTH (Billion USD)



TAC is the fastest-growing, most innovative company in the building management systems industry today.

- More than 7,500 employees worldwide
- Surpassed revenue of \$2 billion (USD) in 2007
- A presence in 80 countries

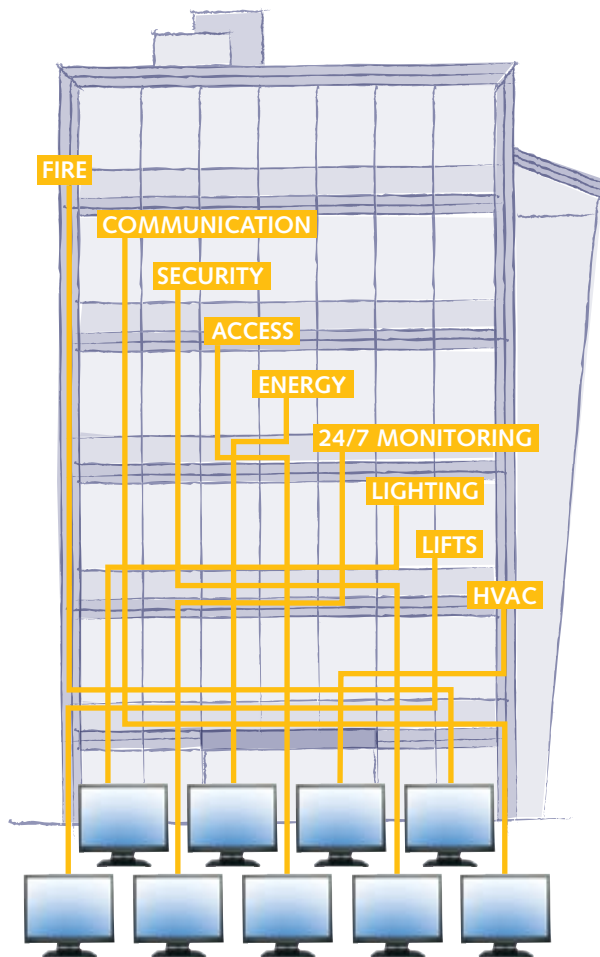
But numbers tell only part of the story. We are at the forefront of growth because we deliver what our customers want, year after year, building after building.

We offer an outstanding range of product brands that can be tailored to meet your needs. Our global brands include Andover, Satchwell, Pelco and TAC.

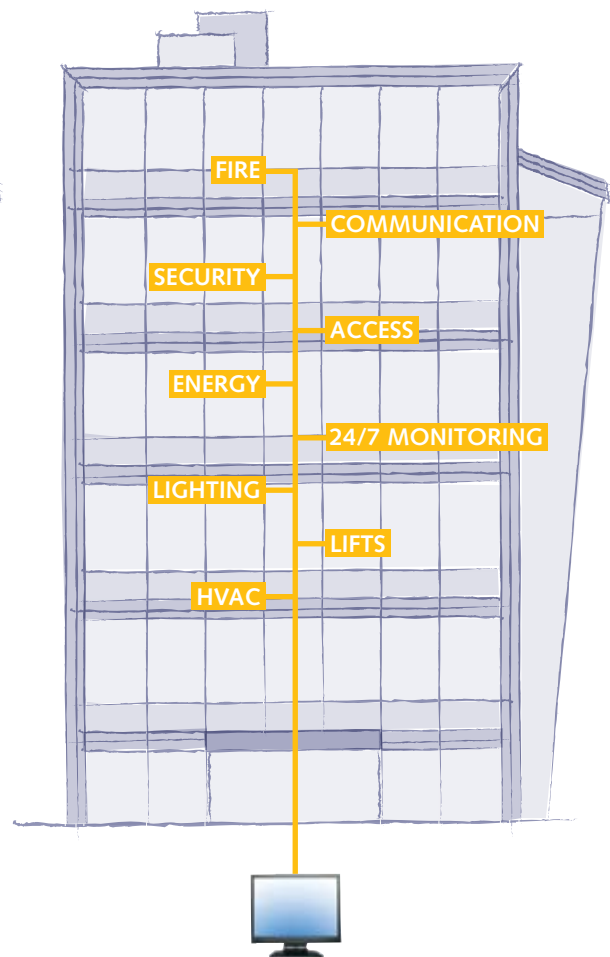
What's better than having multiple systems to manage your facility?

Having just one.

MULTIPLE SYSTEMS
(Traditional design)



INTEGRATED SYSTEMS
(Single IP Network)



AN INTEGRATED SYSTEM ALSO DELIVERS:

- Shared information between systems
- Common interface
- Improved staff productivity
- Consolidated monitoring locations via the web
- Reduction in devices
- Efficiencies in cable and cable pathway installation
- Improved management of energy consumption
- Reduced training costs

At TAC, we firmly believe that less is more. A single system where HVAC, power, lighting and electrical distribution integrate with security, IT and telecommunications, is not only easier to manage, it delivers significant cost savings—both during installation and throughout ongoing operations.

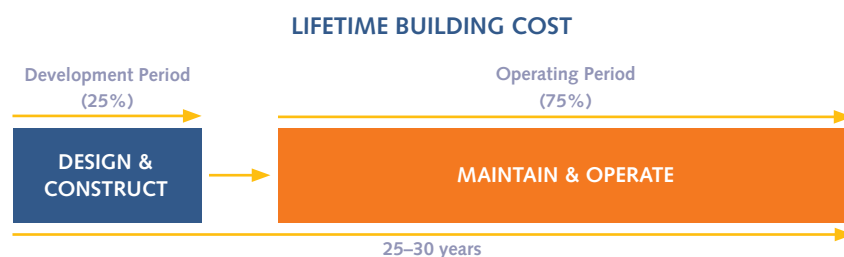
For example, energy consumption in your building can be better managed if your HVAC system is connected to your security system. The security system can detect whether a room is occupied or not, and signal cooling or heating to turn off.

Another benefit of an integrated system is the ability to handle an emergency by providing a single, actionable view of your facility. For instance, in the event of an intrusion, the appropriate lights and surveillance video cameras in your building can be switched on automatically.

Of course, an integrated system also means minimal impact on the environment thanks to reduced energy consumption. Which means you can make the world and your balance sheet greener places. It's a win-win situation.

You may call integrating your existing systems with a platform that doesn't lock you into any one technology amazing. We call this *Open Systems for Building IT®*.

An integrated system offers significant cost savings. We're the proverbial one-stop shop that can deliver all the necessary solutions including equipment, know-how, training and support. Naturally, the biggest benefit is over the long term where you can see your operating expenses go down appreciably. And operating expenses is where you can find real, measurable business value. (See diagram).



What solutions do we provide?

We manufacture, design, install and support building management systems that make people more secure, productive and comfortable.

Our solutions include:

- HVAC Control
- Video Security Management
- Fire Control
- Access Control
- Energy Efficiency Services
- Performance Contracting
- Facility Life Cycle Services
- Lighting Control
- Precision Environments
- Field Devices

Systems Design and Installation

We help customers design more energy-efficient, comfortable buildings with security at the forefront. By assisting at the design stage, we can help you build in cost-saving systems and features. We are continuously developing new techniques and fine-tuning processes to better serve you. We have an established track record of installing solutions on time. And on budget.

Life Cycle Support and Services

All buildings have different needs over their life cycle. We are committed to ensuring that your assets grow in value, by working closely with the changes that naturally occur over your building's life cycle. Whether it's helping you adopt new technologies or implement innovative solutions.



Shanghai TV Tower, China

WHO HAS CHOSEN TAC?

American Express
AstraZeneca
Bosch
British Airways
Deutsche Bank
Dubai International Airport
DuPont
Emporis
Ericsson
GlaxoSmithKline
Honda
HSBC
Liberty Island
MasterCard
Mercedes-Benz
Morgan Stanley
Moscow Kremlin
Motorola
Schering-Plough
Tiananmen Square
Toshiba
US Federal Reserve
Verizon

ENERGY EFFICIENCY SERVICES

We offer a range of energy-saving technologies and practices to improve your building's performance—from a simple lighting retrofit to a comprehensive energy strategy.

TAC Extended Energy Services

We provide a range of services that include comparing your utility bills to similar facilities in the region to work out energy conservation opportunities, site surveys for spotting energy-cutting potential, developing and deploying comprehensive energy management strategies, and remote monitoring and support services.

TAC EnergyEdge

High energy consumption not only means increased costs, it also means an adverse impact on the environment. TAC EnergyEdge delivers sustainable results to commercial offices, hospitals, private schools and hotels to cut energy costs and meet environmental responsibilities. Services include implementing proactive monitoring, operation and maintenance services to ensure ongoing performance year after year.

TAC Energy Solutions

TAC Energy Solutions offers performance contracting and turnkey solutions to public facilities, such as schools, universities, government buildings and municipalities. This helps reduce energy and operational inefficiencies of building systems by first uncovering the true causes of facility issues. TAC's skilled performance assurance team focuses on enduring performance and proven real measured savings, which offers not only peace of mind—but a guarantee too.

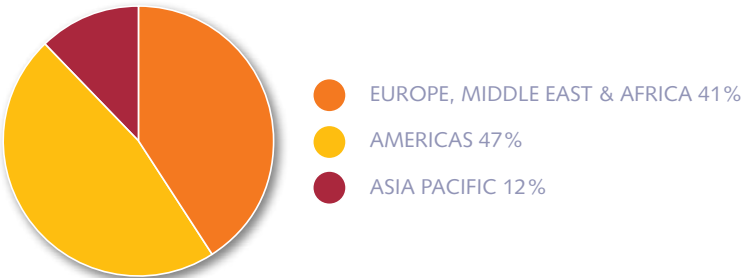
How do we deliver our solutions?

We deliver solutions through a world-class organization that covers all continents. We are proud to claim premier systems integrators as our partners to market. Along with our branch offices, they deliver solutions throughout the world, tailored to the needs of each facility, region and industry.



KLP Ejendomme, Denmark

REVENUE DISTRIBUTION (BY REGION)



REVENUE DISTRIBUTION (BY BUSINESS)



INNOVATION TIMELINE

- First to develop a Spring Return Proportional Globe Valve Actuator
- First to provide direct digital control technology for building automation
- First to incorporate dual redundant networking in a building automation system
- First to offer Integrated Camera Position Systems
- First to integrate HVAC and access control
- First to develop a freely programmable LON[®]-based controller
- First to offer Modular, High-Speed Dome Systems
- First to integrate a web server in a building controller
- First to develop a controller-based telephone user interface with programmable voice menus
- First to extend BACnet support to all facility and security controls
- First to provide occupants with personalized environment control through a web browser
- First to provide complete, integrated solutions based on *Open Systems for Building IT*[®]
- First to provide a complete range of wireless-enabled BACnet[®] controllers

2009

2010

OUR PARENT COMPANY —SCHNEIDER ELECTRIC

Our parent company, Schneider Electric, is helping people and organizations make the most of their energy. Schneider Electric manufactures and markets a comprehensive range of products and services for residential, commercial, industrial, energy and infrastructure markets. With recorded sales of €17.3 billion in 2007, Schneider Electric has over 120,000 employees worldwide, operations in 102 countries and has over 15,000 sales outlets.

Schneider Electric has identified building automation and security as a major growth area, with TAC as the foundation for this growth. This is evidenced by the acquisition of Andover Controls in 2004, ABS EMEA in 2005, IBS North America and Asia in 2006 and Pelco in 2007. Coupled with Schneider Electric's complementary products such as variable frequency speed drives, UPS systems, lighting controls, power monitoring devices, structured cabling and switchgear, TAC offers customers a complete power, security and automation solution for all facilities.

www.tac.com

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BR-TAC CORP-US
July 2008

